



BUSINESS PROFILE



MZANZI

OIL & GAS

MZANZI OIL AND GAS (PTY) LTD
Trading as MZANZI OIL AND GAS

Background

A. About Us

Mzansi Oil and Gas is a South African youth owned and woman managed company with major focus in oil and gas industry .The leadership of the company is reliable and committed, we will be proud to have you as our customer. Whatever environment your operations are, we are flexible to do our best to service your company at the top of our ability because we know what you need to fuel your business.

Established in 2018 as an independent BBBEE LEVEL 1 petroleum and lubricant distributor, Mzansi Oil and Gas want to supply you on time with the specific quality products and competitive prices so that we can take full advantage of the trade opportunities within South Africa and neighbouring countries.

B. What We Do

Mzansi Oil and Gas sources, supplies and distributes regulated bulk petroleum and lubricant products. We supply our clients with onsite fuel storage facilities, forecourt equipment and fuel management systems.

Industries we supply to:

- Municipalities, Provincial and National Departments
- Transport and Fleet Businesses
- Mining, Construction and Exploration Sites
- Private Filling Stations and Bulk Fuel Resellers
- Airports and Aviation entities
- Farms and manufacturing entities
- Other Petroleum Wholesalers

We supply the following products:

- Petrol 95
- Petrol 93 (ULP &LRP)
- Diesel 50 ppm and 10 ppm
- Illuminating Paraffin
- Lubricants – (Mining, Automotive, Aviation and Heavy Industrial)
- Fuel Oil/Heavy Furnace Oil (HFO)
- Aviation Gasoline
- Jet Fuel
- Liquefied Petroleum Gas (LPG)
- Biofuels
- Bitumen,
- Crude oil
- Racing fuel

Vision, Mission & Values

A. Vision Statement

To be the pioneering leader in the provision of fuel in Southern Africa, driven by our strategic partnerships.

B. Mission Statement

To build long term relationships and be the preferred fuel partner of choice to our clients.

C. Key Values

At Mzansi oil and gas we:

- Put trust first
- Are honest
- Have highest reliability – We have the capacity to deliver
- Have high efficiency – Promptness in service delivery
- Are innovative – We strive to understand clients' processes and use innovative methods to solve the problems and add value to the organization.

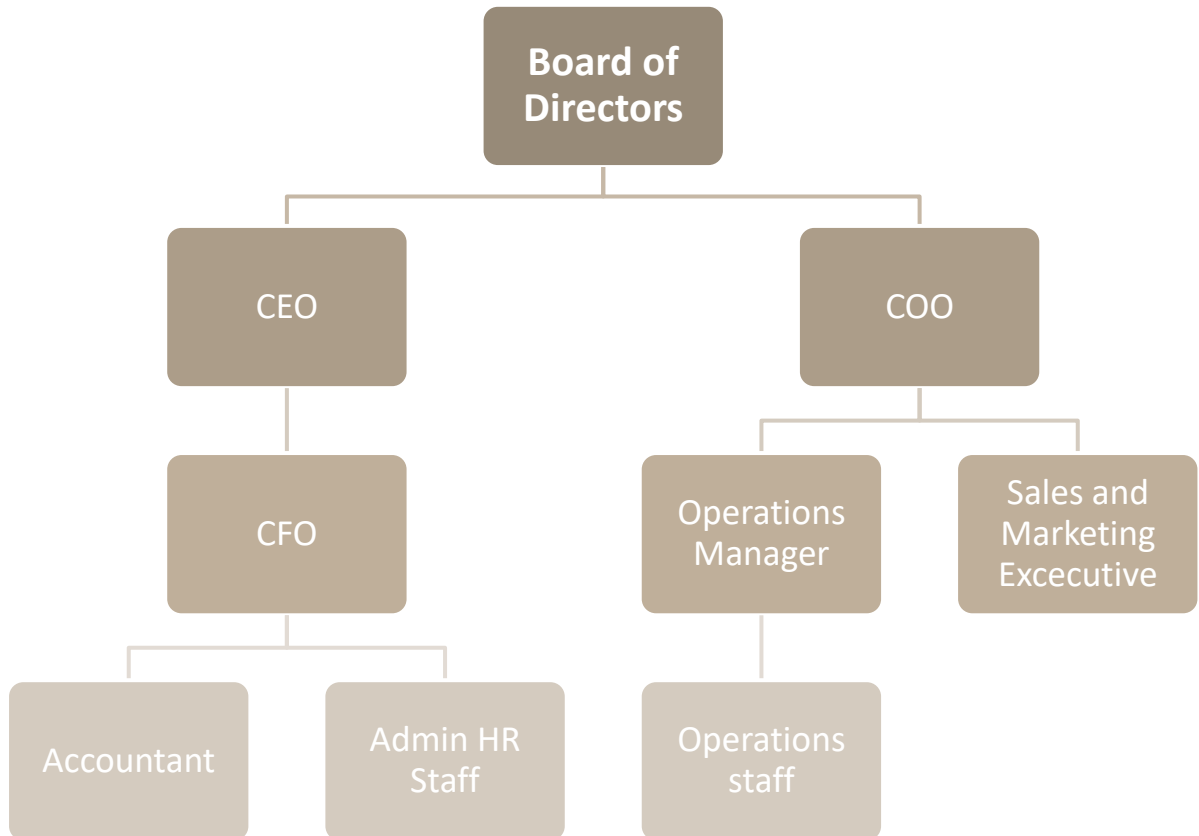
We will do everything to directly benefit you

Our medium term goal is to develop strategic partnerships with stakeholders, clients and other service providers that lead to long term relationships. This will help us build trust, maximise our service offerings and continue to grow together.

To benefit you in a long term, we are acquiring our own strategic located storage terminals and our own fleet of tankers to reduce the turnaround time in fuel supply and have total control of our distribution mechanism that will help lower the costs and add value to our customers

Organisation

Our Organogram



Our Strength

When we say we are about quality product and excellent service, we mean it. We are aware of what is happening in the market. We do conduct research to improve our services and stay up to date with the energy sector. Our commitment to have the right people and right resources to deliver the best for you is at the core of our business. Mzansi oil and gas not only assures delivering quality and on time, but we can also facilitate tailor made financing solutions whenever feasible while associating the necessary risk management packages.

We know we can service you well because:

- We are young, energetic and have the required skills to run the business well
- We have product for local supply and also for export
- We are committed and determined – we are available almost 24/7 to ensure that all queries are attended to timely.
- We learn daily and are dynamic – our choice of business partners reflects our willingness to learn from the best for the benefit of our business and our clients.
- We are technology savvy and solution driven, hence we ensure our offer response to the needs of our client.
- We have exceptional support from suppliers, mentors and financial institutions
- We build strong relationships with all our stakeholders, especially our clients and suppliers. We believe that the sustainability of our business depends how well we maintain those relationships. Trust and Integrity is paramount in the manner in which we deal with our stakeholders.
- We believe in the importance of compliance to all regulations governing the industry, therefore we only source from the best.

Our People

Our team comprises of industry experienced entrepreneurs that are involved in the day-to-day running of the business to make sure that the services are adequately tailored and delivered. Our people are our biggest asset and with all our combined forces we are able to achieve our promise on delivery. We have a marketing team that is responsible for sourcing, selling, order processing, sales follow-up calls and the financial team that is responsible for procurement, invoicing, payments and collections.

The leadership of the company is young, professional, focused, and energetic and is always willing to learn from its mentors and experienced stakeholders so that we do things right first time. Mzansi Oil and Gas have therefore drawn interest from highly respected individuals both in business and energy sector, enabling us to undertake available petroleum distribution activities with pride and confidence

Company Contact Details

Business Address

Unit 5-6
7 Krishna Lane
Pinetown
Durban
Kwa-Zulu Natal
3600

Company Registered Name

MZANZI OIL AND GAS (Pty) Ltd

Company Reg. No

2013/192253/07

Tax No

9590069176

Petroleum Wholesale License No

W/2019/0081

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